

# Tracey D. Turner

Experienced Real Estate Developer

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## EXPERIENCE

### Owner / Real Estate Development

Turner Development, LLC 02/2013 Washington, D.C.

Led the development and management of multiple mixed-use properties encompassing 115+ residential / commercial projects in flight and 700+ units in progress

- Increased property value by 45% through strategic marketing and tenant retention strategies.
- Negotiated and closed deals resulting in \$100M+ in project value for the company.
- Managed project team of 20+ staff, including architects, contractors, and property managers.

## CORE VALUES

TDL's core values are based on quality, integrity, and exemplary customer service. Tracey launched Turner Development with the vision to provide valuable services to clients, build new partnerships in the community, and delivery affordable housing with the District of Columbia. Born and raised in South Carolina, Tracey has witnessed first-hand the transition of small-town to thriving south to thriving fast-paced city of Washington D.C.

## REAL ESTATE / DEVELOPMENT PORTFOLIO

### Town Center

2023 - Present Aiken, SC

Mixed Use Development

- 10 acre mixed use / commercial

### 3200 12st NE

2023 - Present Washington DC

Mixed Use Development

- 24 unit property

### Weeping Willows Development

2021 - Present North Augusta, SC

Mixed Use Development

- 175 acres residential development

### Old Aiken Hospital

2023 - Present Aiken, SC

Mixed Use Development

- 10 acres mixed use / commercial

### 1411 Young St

2022 Washington DC

Residential Development

- 43 units

### 1460 & 1468 Belmont Ave NW

2022 - 2023 Washington DC

Residential Development

- 23 Unit (9 units - 1460 & 14 units - 1468)

### Pepco

2021 - 2023 Washington DC

(Multiple Projects)

- This included general construction & electrical work
- 25 Residential Homes
- 45 DC Owned Properties

## EDUCATION

### Bachelors of Computer Science

Southern University

05/1997 New Orleans, LA

## CERTIFICATION

### Project Management Professional (PMP)

Project Management Institute

## SUMMARY

### Overview

Highly accomplished real estate developer with 10+ years of experience in developing and managing mixed-use properties. Proven track record of success in driving revenue growth, increasing asset value, and building strong relationships with stakeholders.

## AWARDS



### Top 100 MBEs

Awarded for top Minority Business Enterprise (MBE) in the Capital Region



### Exemplary Work

Recognized for exceptional work in completing a large-scale real estate project ahead of schedule

## SCHOOL DEVELOPMENT PORTFOLIO

### Capital Village Charter School

DC Public Schools (DCPS)

2022 Washington DC

Full renovation

- Completed renovation project for the DCPS

### Langley Elementary School

DC Public Schools (DCPS)

2018 Washington DC

Full renovation

- Completed renovation project for the DCPS

### Creative Minds International Public Charter School

DC Public Schools (DCPS)

2021 Washington DC

Renovation / Alterations

- Completed renovation / alteration for DCPS